

# Long Island High School for the Arts

## 2021/22 Tuition Incentive

Districts that currently send students to the Long Island High School for the Arts (LIHSA) will receive a discount on all students if they increase the number of students that they send in 2021/22 above the lesser of:

- their base enrollment\* or
- their actual enrollment from December 2020/21

"Minimum Needed for Discount"
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For each additional student enrolled above the Minimum Needed for Discount, the district will receive a 3% discount (to a maximum of 9%) on all students billed.

For example, if your district's current base enrollment is three students and you send four students in 2021/22, you will receive 3% off all four students' tuitions. If you increase to five students, you will receive 6% off all five students' tuitions. You can receive up to 9% off all students' tuitions by sending three or more additional students.

Please note that you will be billed for the greater of your base enrollment or the actual number of students enrolled. The base enrollment figure is similar to the calculation that we do for our traditional CTE programs and covers the prior three years' December enrollment figures. However, districts are always billed for **all** students attending LIHSA, which is slightly different than traditional CTE billing.

	Base Enrollment 2021/22 (minimum # to be billed)	Actual December Enrollment from 2020/21	Minimum Needed for Discount	Actual Enrollment 2021/22	Discount Level
District 1	3	2	3	2	None. Actual enrollment is less than # needed for a discount. District will be billed for 3 students (base calculation) at full tuition rate.
District 2	3	2	3	4	6% Discount on all four students attending the program. District enrollment is two above December 2020 actual.
District 3	3	5	4	4	3% Discount on all four students attending the program. District is sending one student above the base, so even though actual is less than last year, the discount is earned because actual is greater than the base.

\* See page 2 for an explanation of how base enrollment is calculated.

	Base Enrollment 2021/22 (minimum # to be billed)	Actual December Enrollment from 2020/21	Minimum Needed for Discount	Actual Enrollment 2021/22	Discount Level
District 4	3	5	4	3	None. Actual enrollment is less than # needed for a discount. District will be billed for 3 students (base calculation) at full tuition rate.
District 5	10	12	11	13	9% Discount on all 13 students attending the program. District enrollment is three above the base.
District 6	2	2	3	6	9% Discount on all 6 students attending the program. District enrollment is 4 above both base and actual from prior year.

**Base Enrollment Billing Model**

In addition, to better predict enrollment, support the program and have a billing methodology more consistent with Barry Tech and GC Tech, we introduced a modified rolling-average billing model for LIHSA (“Base Enrollment”) in 2020/21.

For 2021/22, we are using a blend of:

- the lesser of average (18/19 through 20/21) or actual 2020/21 enrollment and
- the greater of average (18/19 through 20/21) or actual 2020/21 enrollment

Blending these two numbers smooths out the anomalies that exist in the relatively small sample size of just three years of enrollment included in the model. This blended number will become your **Base Enrollment** figure, which is the minimum number of students that you will be billed for in 2021/22.

**Base Enrollment Calculation Examples**

	2018/19	2019/20	2020/21	Average	Lesser of Average or 20/21	Greater of	Base
District A	1	1	5	2	2	5	4
District B	1	3	4	3	3	4	4
District C	5	3	1	3	1	3	2
District D	10	8	6	8	6	8	7
District E	20	14	18	17	17	18	18
District F	3	4	5	4	4	5	5

In these examples, two districts would be required to pay for one student above their 2020/21 enrollment, one would pay for one fewer and three would pay for the same amount.

This billing model considers the historical trend but emphasizes the recent enrollment as well.

The actual number enrolled in December will be used to calculate the average going forward. We believe, with additional enrollment, the per student base tuition will ultimately be closer to the Barry Tech and GC Tech tuition.

The Base Enrollment concept will help stabilize enrollment and smooth out the impact of increased enrollment for districts. The Tuition Discount provides financial relief to districts sending additional students to the program.

### **Letter of Intent versus Actual Enrollment**

The number of students indicated on the eLOI will be the district's estimate of the number of students who are expected to attend LIHSA. However, qualification for the discounted tuitions will depend on the actual number of students enrolled each month.

As noted earlier, the Base Enrollment number for each district will be billed as a minimum regardless of the number of students enrolled. For example, if the Base Enrollment for a district is three and they are sending only two students, they will still be billed for three students.